**BACHELOR OF COMMERCE [PROFESSIONAL]**

<table>
<thead>
<tr>
<th>SEMESTER 1</th>
<th>SEMESTER 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 FINANCIAL ACCOUNTING – I</td>
<td>1 FINANCIAL ACCOUNTING – II</td>
</tr>
<tr>
<td>2 BUSINESS ECONOMICS</td>
<td>2 MERCANTILE [CORPORATE] LAW</td>
</tr>
<tr>
<td>3 BUSINESS ORGANIZATION &amp; MANAGEMENT</td>
<td>3 BUSINESS MATHEMATICS</td>
</tr>
<tr>
<td>4 BUSINESS STATISTICS</td>
<td>4 IT FOR ACCOUNTING</td>
</tr>
<tr>
<td>5 BASIC SPREADSHEET CONCEPTS</td>
<td>5 INTERMEDIATE SPREADSHEET CONCEPTS</td>
</tr>
<tr>
<td>6 COMMUNICATIVE ENGLISH</td>
<td>6 BUSINESS ENGLISH</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SEMESTER 3</th>
<th>SEMESTER 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 MANAGEMENT ACCOUNTING</td>
<td>1 COST ACCOUNTING</td>
</tr>
<tr>
<td>2 TAXATION LAWS – I</td>
<td>2 TAXATION LAWS – II</td>
</tr>
<tr>
<td>3 ENTREPRENEURSHIP</td>
<td>3 FINANCIAL MANAGEMENT</td>
</tr>
<tr>
<td>4 E-COMMERCE</td>
<td>4 AUDITING</td>
</tr>
<tr>
<td>5 PROJECT APPRAISAL, FINANCE, AND MANAGEMENT</td>
<td>5 BUSINESS RESEARCH METHODOLOGY</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SEMESTER 5</th>
<th>SEMESTER 6</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 FINANCIAL INSTITUTIONS, SERVICES AND MARKETS</td>
<td>INDUSTRY INTERNSHIP, PROJECT, &amp; VIVA – II</td>
</tr>
<tr>
<td>2 SECURITY ANALYSIS &amp; PORTFOLIO MANAGEMENT</td>
<td>2 MARKETING MANAGEMENT</td>
</tr>
<tr>
<td>3 PRINCIPLES &amp; PRACTICE OF BANKING</td>
<td>3 BUSINESS INTELLIGENCE</td>
</tr>
<tr>
<td>4 PRINCIPLES &amp; PRACTICE OF INSURANCE</td>
<td>4 BUSINESS ETHICS</td>
</tr>
<tr>
<td>5 INDUSTRY INTERNSHIP, PROJECT, &amp; VIVA – I</td>
<td>5 FINANCIAL MODELING</td>
</tr>
</tbody>
</table>

**Important Notes:**

1. **Industry Internship** is sandwiched between the 5th Semester [3 MONTHS] and the 6th [3 MONTHS] Semester.

2. The papers have been selected with the intention to make the student industry-ready to find job as a:

SEMESTER 1

BCP 101 : Financial Accounting – I: This paper provides students conceptual knowledge of Financial accounting, familiarizes with methods of preparing Final Accounts of Sole Proprietorship concerns, provides understanding of the accounting procedure for different kinds of businesses Branch, Hire Purchase, Departments etc.

Section I

Section II
Bank Reconciliation Statement; rectification of errors; Bills of exchange; Depreciation: provisions – fixed installment method, diminishing balance method; Reserves.

Section III
Final accounts with adjustments; average due date and account current; self balancing ledger. Accounting from incomplete records.

Text Books

Reference Books
BCP 102 : Business Economics: *(Non-Traditional Paper)* – Different from traditional micro- & macro-economics papers usually taught in traditional courses. This is applied economics; less in theory, more in problem solving in business. Study of Managerial Economics helps in enhancement of analytical skills, assists in rational configuration as well as solution of problems. Business Economics assists the managers of a firm in a rational solution of obstacles faced in the firm’s activities. It helps in formulating logical managerial decisions. It guides the managers in taking decisions relating to the firm’s customers, competitors, suppliers as well as relating to the internal functioning of a firm. It makes use of statistical and analytical tools to assess economic theories in solving practical business problems.

**Section I**


**Theory of Production and Costs:** Revenue Concepts: Revenue Curves; Total Revenue, Average Revenue, Marginal revenue – relationship between the three; Value of Marginal Product v/s Marginal Revenue Product; Marginal Productivity. Production with one variable input: production and optimal input proportions; two variable inputs: Theory of costs in short run and in long run.

**Section II**

**Theory of Firm and Market Organization:** pricing under Perfect Competition; pricing under Monopoly, pure and discriminating; pricing under Monopolistic competition; pricing under Oligopoly, Kinked demand curve and price leadership.

**Section III**


**Indian Public Finance** – Financial relations between the Central Government, State Government and local bodies, Finance commission, Financial Administration, Budget- Its preparation, legislation and execution.

**Text Books:**

**Reference Books:**
1. Dominic Salvatore, Managerial Economics, Thomson, 2006
BCP 103: Business Organization & Management: This paper imparts to the students an understanding of state of the art of management & business concepts practices with a view to preparing them to face the emerging challenges of managing resources, managing business processes and managing managers. It provides opportunities to apply the general functions of management in day-to-day managerial practice. It familiarize students with the principles, functions and techniques used to effectively manage business enterprises.

Section I

Section II

Section III

Text Books

Reference Books
**BCP 104 : Business Statistics:** This paper introduces basic concepts of Statistics and imparts knowledge of techniques for Data Analysis.

**Section I**
1. Data Analysis: collection and presentation of business data, Measure of Central Tendency
2. Measures of Dispersion: Range, Quartile Deviation, Mean Deviation, and Standard Deviation
3. Measures of Variations: Skewness and Kurtosis

**Section II**
Correlation Analysis: Rank Method & Karl Pearson’s Coefficient of Correlation and Properties of Correlation
5. Regression Analysis: Fitting of a Regression Line and Interpretation of Results, Properties of Regression Coefficients and Relationship between Regression and Correlation.

**Section II**
2. Forecasting: Techniques, Exponential smoothing & Regression
3. Theoretical Distributions: Binomial, Poisson and Normal Distribution
4. Theory of Estimation

**Text Books**

**References**
BCP 105 : Basic Spreadsheet Concepts: *(Non-Traditional Paper)* – This paper teaches use and application of spreadsheets in business data processing, for accounting, for problem solving, ratio analysis, if-only analysis, etc.

**Section I**

**Section II**
Use of Excel as Database; Linking up of Data Cells in the same worksheet; linking up of data across worksheets. Standard and custom filters; what-if analysis; if-only analysis.

**Section III**
Use of Financial and Statistical formulas in Excel; Preparation of financial statements using Excel – Balance Sheet; Bank Reconciliation Statements; Cash Flow Analysis; Ratio Analysis.

**Text Book & References**
1. Microsoft Excel 2007 – Bible
BCP – 106 : COMMUNICATIVE ENGLISH

Business Correspondence :

Government Correspondence :
Memo, Agenda, Minutes, Proposals

Writing Skills:
Report Writing, Composition (argumentative, explanatory, descriptive and narrative), Paragraph writing, Precis, Comprehension.

Grammar :
Sentence Structure, Tenses, Direct & Indirect Parts of Speech, Active & Passive Voice, Vocabulary.

Preparation for Job :
Writing Applications for Jobs, Preparing Curriculum Vitae, Preparing for Interviews, Preparing for Group Discussions.

Selected Short Stories:
Three short stories from the book, “Added Value: The Life Stories of Indian Business Leaders.” by Peter Church, Lotus Collection, New Delhi
1. Rahul Bajaj/ Bajaj Group (Page No. 20)
2. Subhash Chandra/ Essel Group/Zee TV (Page No. 40)
3. NR Narayana Murthy/Infosys (Page No. 148)

Text Books:
1. Added Value: The Life Stories of Indian Business Leaders; Peter Church; Roli Books.
2. Organisations - Structures, Processes and Outcomes; Richard h Hall; Prentice Hall India.
3. English for the Secretary; Yvonne Hoban; Tata McGraw Hill.

Reference Book:
1. The Most Common Mistakes in English Usage: Thomas Elliot Berry, TMH.
BCP 201 : Financial Accounting – II: This paper provides students conceptual knowledge of Financial accounting, familiarizes with methods of preparing Final Accounts of Sole Proprietorship concerns, provides understanding of the accounting procedure for different kinds of businesses Branch, Hire Purchase, Departments etc.

Section I
1. Branch accounts; double accounts system with special reference to banks and railways; hire-purchase, lease, and installment repurchase systems. 2. Accounting for Banking & Insurance: Preparation of Final Accounts. 3. Computation of Claims, Insurable Interest, Premium.

Section II

Section III

Text Books:

Reference Books:
BCP 202 : Mercantile [Corporate] Law: This paper teaches how shareholders, directors, employees, creditors, and other stakeholders such as consumers, the community and the environment interact with one another. It also teaches students the elements of general and special contracts. It helps students to understand the significant provisions of the Companies Act.

Section I

Section II

Section III
The Negotiable Instruments Act; the Company Law of India - formation, memorandum of association, articles of association, prospectus, shares and share capital, members, transfer and transmission of shares, management of a company, company meetings. FEMA (introduction).

Text Books
1. N.D. Kapoor, Mercantile Law. S. Chand and Co.

Reference Books
BCP 203 : Business Mathematics: This paper familiarize students with the basic mathematical tools with an emphasis on applications to Business and Economic situations. It enables the students to create, solve and interpret basic mathematical models, make sound arguments based on mathematical reasoning and/or careful analysis of data, and effectively communicate the substance and meaning of mathematical problems and solutions.

Section I
1. Set theory. 2. Linear and Quadratic equation. 3. Permutations and Combinations. Binomial theory, arithmetic, geometric, and harmonic progressions.

Section II
1. Functions, Limits and Continuity; Differential Calculus, Maxima and Minima; (excluding trigonometric functions). 2. Integral calculus – Integration by parts, by substitution, by partial fractions and its applications to business (excluding trigonometric functions).

Section III
1. Matrix: Algebra of Matrices; Cramer's rule for solving simultaneous equations; Gauss elimination method of matrix inversion; application to business.

Text Books:

Reference Books
BCP 204: IT For Accounting: (Non-Traditional Paper) – Primarily, Tally, the de facto worldwide standard of computerized accounting. It also covers the basics of the Finance Module of SAP.

Section I

Section II

Section III

Text Books
1. Comdex Tally 9 Course Kit
BCP 205 : Intermediate Spreadsheet Concepts: (Non-Traditional Paper) – This paper teaches advanced spreadsheet applications such as Goal Seek, Solver, Pivot Tables etc.

**Section I**
Pivot Tables – Introduction and Uses.

**Section II**
Use of Solver plug-in – Linear Programming.

**Section III**
Monte Carlo Techniques; Goal Seek; Sensitivity Analysis.

**Text Books & References**
BCP - 206 : BUSINESS ENGLISH

Section I: Grammar
Expressing in Style; Words often confused; One-word substitution; Phrases; Idioms, Parts of Speech, Sentences, Punctuations.

Section II: Advanced Reading
Paraphrasing; Interpreting visual information: Tables, Graphs, Charts; Comprehension and Analysis of the book, “Who Moved My Cheese.”

Section III: Effective Writing
Business Correspondences, Bank Correspondence, Letter to Editor, Fax, Email; Making and Drafting Notices; Techniques of Argument; Logical Presentation; Summary Writing; Press Release; Abstract.

Section IV: Speaking
Business Etiquettes; Impromptu Speech; Debate; Role Play; Presentations, Speech on Various Occasions, Seminar Participation.

Section IV: Listening
Business-related Conversation Exercises.

Reference Books:
1. Spencer Johnson; Who Moved My Cheese; Vermilion; (2009).
SEMESTER 3

BCP 301: Management Accounting: This paper helps students understand and analyze financial statements, prepare statements like Cash Flow, Fund Flow, Budgets etc., to learn the various tools and techniques in cost control like variance analysis and budgetary control.

Section I

Section II

Section III
Management reporting: Methods of reporting – requirements of a good report – kinds of reports – principles of good reporting system – drafting of reports under different situations.

Text Books

References:
BCP302: Taxation Laws – I: This paper provides the students with a basic knowledge and applications of the principles and provisions of the Income-Tax Act.

Section I
Introduction; residence and tax liability (basis of charge); exemption from tax (non-taxable income).

Section II
Income from salary; income from house-property; profits and gains of business and profession; capital gains. Income from other sources; clubbing of incomes and aggregation of incomes; deductions to be made in computing total income.

Section III
Computation of total income of individuals; computation of tax liability of individuals; assessment of firms and association of persons.

Text Books

Reference Books
BCP 303 : Entrepreneurship: (Non-Traditional Paper) – An interdisciplinary program; the goal of the paper is to provide the knowledge and skills needed to create value through recognizing and developing opportunities. In addition to feasibility analysis and business planning, the paper deals with the topics of innovation, opportunity recognition, technology transfer, industry analysis, and competitive strategy.

Section I

Section II

Section III
1. Definition of small business - The benefits & opportunities of small business ownership - The potential drawbacks of entrepreneurship. Strategic Planning for small business - steps in Strategic Planning. 2. Steps for starting a small industry - Selection of product form of ownership, Preparation of project report, Registration as SSI, Power connection obtaining license compliance under Factories Act, Arrangement of finances, Presentation of Project Report.

Text Books:

Reference Books:
BCP 304: E-commerce: (Non-Traditional Paper) – This paper enables the students to understand the basic ideas and techniques underlying in e-commerce, familiarizes them with common e-commerce methods and their advantages. It also enables the students to apply e-commerce theory and concepts to what e-marketers are doing in ‘the real world’. The paper also aims at familiarizing students with current challenges and issues in e-commerce.

Section I

Section II

Section III
1. E-Marketing: Customer Relationship Management; Change Management.

Text Books:

Reference Books:
2. Web 2.0: A Strategy Guide; Shuen, A; (2008); Cambridge, O'Reilly.
4. Business @ the Speed of Thought; Gates, Bill; (2000); Penguin.
BCP 305 : Project Appraisal, Finance, and Management: (Non-Traditional Paper) – This paper combines practical application with a strong emphasis on holistic and systems-based approach; it integrates theory with real-world applications. The paper introduces the students to the principles and applications of project management in asset and operations mode; it also helps them develop an understanding of the background and the principles used in the evaluation of a project, and ensuring its financial viability.

Section I
1. Project: Definition, characteristics, importance, types, steps in identification of projects, project life-cycle. 2. Project management: meaning and scope. 3. Technical appraisal, Environmental appraisal, Managerial appraisal.

Section II

Section III
1. Need & techniques for ranking of projects : payback method, accounting rate of return, internal rate of return, net present value method, net terminal value method, multiple internal rate of return.

Text Books:

Reference Books:
BCP 401: Cost Accounting: This paper aims at acquainting the students with basic concepts used in cost accounting and various methods involved in cost ascertainment systems.

Section I

Section II

Section III
Budgetary Control; Types of Budget, Requisites for the Implementation of Affective Budgetary Control System Reconciliation between budgeted profit and actual profit.

Text Books

Reference Books
1. Fundamentals of Cost Accounting, Dr. S.N. Maheshwari, Sultan Chand & Sons.
BCP 402: Financial Management: (Non-Traditional Paper) – This paper teaches students to appreciate the role of the finance in an organization, enables them to identify sources from where funds can be raised, familiarizes them with the techniques to be employed for investing the funds. It enables the students to develop keener understanding of financial market operations, and familiarizes the students with basic corporate finance transactions.

Section I

Section II

Section III

Text Books:

Reference Books:
**BCP 403: Auditing:** This paper teaches students to appreciate the role of auditing in business, understand the steps involved in the audit of accounts. It also familiarizes them with provisions of the companies act relating to the appointment, conduct and liabilities of an auditor.

**Section I**
Definition and Objectives of Auditing, Classes of Audit, Internal Check and Internal Audit, Internal Control, Distinction between Audit and Investigation.

**Section II**
Audit Program, Audit Evidence, Introduction to statements of standard audit practices.

**Section III**

**Text Books**

**Reference Books**
BCP 404: Taxation Laws – II: This paper provides basic knowledge and equips the students with application of principles and provisions of Service Tax, VAT, Central Excise, and Customs Laws.

Section I

Section II

Section III

Text Books

Reference Books
BCP 405 : Business Research Methodology: *(Non-Traditional Paper)* – This paper provides a solid foundation in Business Research To furnish the students with a sufficient knowledge of the stages in research process. It also familiarizes them with the different research tools and the use of them.

**Section I**

**Section II**
Survey Methods: Survey Design – Sampling, Qualitative Data, Quantitative Data, Scaling Technique. Research Methods: Interview Method, Observational Method, Questionnaires, Case Studies, Action Research, Documentary Sources.

**Section III**

**Text Books:**

**Reference Books:**
BCP 501 : Financial Institutions, Services, And Markets: This paper highlights the meaning and significance of financial services available in the country. It enables the students to understand the role of financial services in the development of the capital market and the economy of the country.

Section I
1. Financial system in India: RBI and financial system, money market, characteristics, instruments, role of DFID, introduction to capital market, its role, significance. 2. History of stock exchanges, regulations of stock exchanges, licensed dealer, online trading concept, qualification for membership, functions of stock exchanges, regulations on trading, measures to promote healthy stock markets.

Section II
1. Structure of Indian Financial markets; Major players in the capital market – NSE, OTCEL, Regional Exchanges; Role of Broker, merchant banker, underwriter, depository. 2. Types of instruments in the Indian Market - Equity, Preference Shares, Debentures, Bonds, Warrants, Options, Convertible securities, Fixed deposits, Derivatives, Debt Securitization, Commercial Paper, Euro Issue etc.

Section III
1. Regulations of the capital market in India; Securities and contracts Regulation Act; SEBI. 2. Evolution of Merchant Banking, scope, functions and its role in Indian context. SEBI Guidelines for Merchant Bankers. 3. SEBI Guidelines on Issue Management, Pre-Issue & Post Issue work; Designing & pricing of Instruments preparing for public issues.

Text Books:

Reference Books:
1. Sundaram and Varshney, (2004); Banking Theory, Law, and Practice, 3rd Edition; Sultan Chand and Sons Publisher.
BCP 502 : Security Analysis & Portfolio Management: (Non-Traditional Paper) – This paper enables the students to appreciate the importance of time value of money in the context of investment decisions, analyze the various investment options available in terms of risk and return, and to identify avenues for the investment of Personal funds.

Section I
1. Investment management: objective, investment opportunities, and philosophy of individual & institutional investors. 2. Fundamental analysis: concept and significance of economic analysis, industry analysis: introduction, need for industry analysis, alternative classification of industry, industry life cycle analysis, economic factors & industry analysis, SWOT analysis for industries.

Section II

Section III
1. Portfolio analysis selection: portfolio theory, return portfolio risk, efficient set of portfolios, optimum portfolio, capital asset pricing theory (CAPM), capital market line, security market line, corporate or folio management in India, portfolio revision techniques, constant value & constant ration plan, formula plan, dollar cost averaging. 2. Options & futures: concept of derivatives, option trading, option contracts settlement, pricing of option futures, concept of futures, characteristics of future contract, its types, difference between future, options, forwards & badla contracts. 3. Introduction to Investments. 4. Portfolios of risky securities. 5. Efficient frontier. 6. Sharpe's Single index model: Capital assets pricing model.

Text Books:
BCP 503 : Principles & Practices of Banking: (Non-Traditional Paper) – This paper introduces the students to the principles of sound banking, exposes them to the day-to-day workings of banks and non-banking financial companies, and also, familiarizes them with the Basel I, II, and III norms.

Section I
Banker and customer: general and special relationship; mandatory function of the banker, nature of banking business, negotiable instruments and their characteristics, payment of cheques and other instruments, dishonor of cheques: grounds and protection. Collection of cheques and other instruments, protection to the collecting banks under the negotiable instruments act, endorsements on cheques, bills of exchange, different types of endorsements - forged endorsements. Holder of value - holder/payment in due course.

Section II
Types of customers and account holders, procedure and practice in opening and conducting the accounts of customers particularly individuals including minors, joint account holders, non-resident accounts, accounts of partnership firms, joint stock companies, clubs and associations, hindu undivided family, etc. Steps to be taken on death, lunacy, bankruptcy, winding up. Accounts of government departments, payment of pension, certificate of deposit.

Section III
Services to customers: remittance of funds of demand drafts, mail transfers, telegraph/telex transfers, safes, lockers, safe custody of articles, standing instructions, credit cards. International Banking Conventions & Agreements: Basel I, II, III norms.

Text Books
1. Varshney, Banking Law and Practice, S. Chand, New Delhi.
2. Gautam and Soni, Law and Practice of Banking, Sharma Publications, Jalandhar.
BCP 504: Principles & Practices of Insurance: (Non-Traditional Paper) – This paper introduces the students to the principles of insurance, basics of actuarial practice, concept of insurance as an investment avenue, and marketing of insurance products.

Section I
Insurance: Concept, principles and its relevance in developing country like India. Attitude towards the insurance cover. Life Insurance: Nature & use of life insurance—distinguishing characteristics of life insurance contracts.

Section II

Section III

Text Books

References
BACHELOR OF COMMERCE [PROFESSIONAL]

Internship Programme: (Non-Traditional) – Gives hands on work experience in a corporate environment.

BCP 505 : Internship Programme: (Non-Traditional) – Same as above. (Internship programme is sandwiched between the 5th and the 6th semesters.)
SEMESTER 6

BCP 601: Internship Programme: (Non-Traditional) – Same as above. (Internship programme is sandwiched between the 5th and the 6th semesters.)
BCP 602 : Marketing Management: (Non-Traditional Paper) – This paper introduces the students to concepts of advertising, sales, and communications, and offers a good foundation and the necessary skills for devising and executing effective marketing plans.

Section I

Section II

Section III
1. Pricing decision: Importance, objectives & strategies. 2. Product promotion: Promotion mix & factors affecting it. 3. Distribution: Channel decisions, types & factors, physical distribution system & its components. 4. Marketing of services: Introducing services, characteristics, services marketing mix, successful marketing of service, mastering service quality.

Text Books:

References:
BCP 603 : Business Intelligence: (Non-Traditional Paper) – This paper familiarizes the students with the technical components of business intelligence, helps them understand how the technical components of business intelligence are managed in theory, and to develop an understanding of the modern information technology and the business opportunity it offers.

Section I
Introduction to Business Intelligence; Data Warehousing - Data Transformation - ETL Process; information storing and retrieval; semantics and ontologies; handling unformatted information; handling information with many different formats.

Section II
Business Performance Management; Data Mining for Business Intelligence – cluster analysis; information logistics; interpreting information and learning.

Section III
Text and Web Mining: CRM; Neural Networks; Business Intelligence Implementation: Integration; data visualization techniques.

Text Books

Reference Books
BCP 604 : Business Ethics: (Non-Traditional Paper) – Financial managers, more than anyone else, need to ground their actions and decisions in ethics. This paper helps students to understand their responsibility towards all the stake holders in a business. It also helps build mechanism to take ethically and morally sound business decisions.

Section I

Section II

Section III

Text Books
BCP 605: Financial Modeling: (Non-Traditional Paper) – This paper teaches advanced statistical prediction and projection techniques; quantitative evaluation of a portfolio, a project, or any other investment. The paper also teaches the basics of Cash Flow forecasting, business valuation, and scenario planning, etc.

Section I
Introduction to valuation - The importance of valuation - Understanding enterprise value and equity value. Valuation method 1: Comparable Company Analysis - Selecting comparable companies - Spreading comparable companies - Analyzing the valuation multiples - Concluding and understanding value. Valuation method 2: Precedent Transactions Analysis - Selecting comparable transactions - Spreading comparable transactions - Concluding value. Valuation method 3: Discounted Cash Flow (DCF) analysis - Understanding unlevered free cash flow - Forecasting free cash flow - Forecasting terminal value - Present value and discounting - Understanding stub periods. Performing sensitivity analysis - Weighted Average Cost of Capital (WACC) - Using the CAPM to estimate the cost of equity - Estimating the cost of debt - Understanding and analyzing WACC - Concluding valuation - Aggregating the three methodologies - Concluding value.

Section II:
Introduction to financial modeling - Understanding the links between the financial statements - Understanding circularity - Setting up and formatting the model - Selecting model drivers and assumptions - Modeling and projecting the financial statements - Projecting the income statement - Projecting the balance sheet - Projecting the cash flow statement - Creating the debt and interest schedule - Revolver modeling - Analyzing and concluding the model - Analyzing the output - Stress testing the model - Fixing modeling errors - Advanced modeling techniques - Using the model to create a Discounted Cash Flow (DCF) Analysis.

Section III:
Recruiting and Interviewing - What are financial institutions and investment banks looking for? - General interviewing overview - Qualitative/fit questions - Technical questions - After the interview - Following up - Selecting a firm - Selecting a group - Anything you ever wanted to know about investment banking.

Text Book:

Reference Books